



CITY OF CHARLOTTE ♦ MECKLENBURG COUNTY



October 3, 2017

Ms. Holly Sears Sullivan
Head of Worldwide Economic Development
Amazon
Office of Economic Development
2121 7th Avenue
Seattle, WA 98121

Dear Holly:

We are extremely excited to have an opportunity to be chosen by Amazon for the HQ2 Project. Charlotte-Mecklenburg represents a strategic location within a day's drive of 65% of the U.S. population, as well as a diverse and growing population that gains a net amount of 44 newcomers to the region per day. Our unique blend of tech, retail headquarters, and banking workforce, our strong business and entrepreneurial climate, and our high level emphasis on transportation for workers to get around the region, make Charlotte-Mecklenburg the best place for HQ2.

We recognize that these factors are meaningless if HQ2 cannot be built and put into operation in accordance with Amazon's scheduling objectives. We want you to know that when you choose Charlotte-Mecklenburg, we will commit to expedited permitting, zoning, and site preparation processes to operationalize HQ2 as quickly as possible. We are also committed to connecting you and your contractors with our local network of sub-contractors and talent development organizations. We stand ready to mobilize our internal organizations and our vast array of community partners in order to ensure Amazon has not only the best location decision-making experience, but also a strong ongoing partnership with the City and County.

Please do not hesitate to contact either one of us if we may be of any assistance.

Sincerely,

Marcus Jones
City Manager
City of Charlotte

Dena Diorio
County Manager
Mecklenburg County Government